

DOLCE & GABBANA

COMPANY

DOLCE&GABBANA, these two names stand for luxury, lifestyle and an unconventional fashion style. A leader in the world of fashion, has an exceptional career opportunity available in our Outlet Store in Metzingen, Germany. We are seeking an exceptional Sales Associate with an established client portfolio and ideally previous luxury or retail experience.

Sales Assistant (w/m/d) - Dolce & Gabbana

MAIN ACTIVITIES

- Provide impeccable customer service to our clients and be an exceptional brand ambassador ensuring that every client is treated according to the DOLCE&GABBANA ceremony
- Lead the client experience in order to exceed their expectations while supporting the team by providing, mentoring and ensuring smooth running of the sales ceremony on the shop floor
- Demonstrate excellent knowledge of the products as well as of the DOLCE&GABBANA history and heritage by serving as a role model prioritizing the clients interest and consistently achieving monthly sales targets
- Proactively use clientele tools , ensuring the achievement of individual and store goals, enhancing and developing the business
- Ensure qualitative mentoring and updating (CRM) to build and maintain a proper relationship with our customers and identify potential clients
- Sourcing, maintaining and building productive long-term relationships with DG loyal clients
- Assist in maintenance of the shop floor

REQUIEREMENTS

- Luxury sales experience in a similar brand
- Excellent written and verbal communication skills
- Other languages are of advantage

Jetzt bewerben

