

# Maison Margiela

## PARIS

### COMPANY PROFILE

Maison Margiela is a Paris-based fashion house founded in 1988 by Belgian designer Martin Margiela. Celebrating unconventional aesthetics and embracing the philosophy that fashion is an art of expression rather than a cult of personality, Maison Margiela offers haute couture, ready-to-wear for women and men, contemporary line MM6, footwear, interior design, and accessories, including leather goods, fine jewelry and fragrance. In 2002, the French house became part of OTB. Along with sister brands of the group, Maison Margiela continues pushing the boundaries of modern fashion while preserving its distinctive identity and heritage

For the opening of Margiela Metzingen Outlet Store, we are hiring 2 Client Advisor in Full Time and 1 Sales Advisor in Part time. Directly reporting to Store manager, the Client advisor has the following main responsibilities:

### Client Advisor (w/m/d) - Maison Margiela

- **Client Engagement:** Provide a warm welcome and personalized service to all clients, ensuring an exceptional shopping experience.
- **Sales Excellence:** Identify client needs and present suitable products to drive sales and achieve individual and store sales targets.
- **Customer Loyalty:** Build and maintain strong client relationships, fostering brand loyalty and encouraging repeat business.
- **Product Knowledge:** Maintain up-to-date knowledge of products, brand history, and current collections to effectively communicate key features and benefits to clients.
- **Visual Merchandising:** Support the upkeep of visual merchandising standards to ensure the store reflects the brand's image.
- **Team Collaboration:** Work collaboratively with team members to contribute to the store's overall success and smooth operation.
- **Stock Management:** Assist with inventory management tasks, ensuring products are properly stocked and presented.
- **Compliance and Standards:** Uphold company policies, procedures, and grooming standards to maintain a professional and luxurious store environment.

### SKILLS AND EXPERIENCE

- You can build long-term, successful relationships with all types of clients around the world.
- You are experienced Client Advisor, ideally with a background in the luxury industry and an affinity for the world of ready-to-wear fashion.
- excellent communication.
- You are proactive in driving commercial performance.
- You are skilled at cross-selling across all product categories.
- You are versatile, with a passion for challenges.

- English is Mandatory.
- Italian is a plus

**Jetzt bewerben**

Diese Stellenanzeige wurde durch die OUTLETCITY AG im Auftrag der OTB SPA erstellt.  
OUTLETCITY AG, Hugo-Boss Platz 4, 72555 Metzingen | [www.outletcity.com/karriere](http://www.outletcity.com/karriere)