

# MISSONI

## WHAT ABOUT US

It's the right period to join the Missoni. We are currently seeking for motivated and passionate Sales Associates for our Missoni Boutique

Missoni is one of the best known, loved and recognized brands, and today is one of the best representatives of made Italy and design excellence around the world.

Missoni is always looking for talented, enthusiastic individuals with a great passion for fashion who would love being part of a creative, fast growing and dynamic working environment. If you recognize yourself in this description and you are thrilled to be a member of our Company, you are the right candidate for us!

## Sales Associate (w/m/d) - Missoni

### KEY RESPONSIBILITIES

- Represent Missoni as an Ambassador of the brand: exhibit pride, passion and affinity for the Brand through positive attitude, body language and personal presentation
- Welcome, smile and approach customers displaying a cordial attitude, friendly manner and willingness to serve;
- Understand customer's needs and answer their questions providing an excellent service;
- Handle customer complaints, ensuring issues are resolved in time guaranteeing high level of customer satisfaction;
- Possess excellent product knowledge in order to be able to advise customers in the most competent and precise manner;
- Establish and nurture long-term relations with customers based on trust, caring and empathy.
- Achieve and exceed sales goals through showing outstanding selling techniques, clienteling, sourcing new customers and building strong relationships with existing customers;
- Act in line with Missoni Selling Ceremony & Company Values
- Work within established guidelines, procedures, policies and standards of the Company;
- Monitor and maintain visual merchandising standards on a daily basis, ensuring that all products are properly displayed;

*Please note that although we have tried to give you an indication of your responsibilities, this is not an exhaustive list of your duties and you may be required to carry out tasks that are not included in this job description.*

## YOU ARE

- Minimum 2+ years selling experience in fashion
- Lively, energetic, empathic, proactive, adaptable
- Passionate about fashion
- Team-player
- Excellent interpersonal and communication skills
- Accurate with a strong organization and multitasking skills
- Proficiency in the use of clientelling apps and CRM tools
- Results oriented
- Foreign languages knowledge is considered a plus

*Missoni is an equal opportunity employer and we are proud to hire and develop talented people. All employment decisions (including recruitment, hiring, promotion, compensation, transfer, training, discipline and termination) are based on the applicant's or employee's qualifications as they in line with requirements of the role under consideration. These decisions are made without regard to age, sexual orientation, gender identity, race, color, creed, religion, ethnicity, nationality, citizenship, disability, marital status, military status, pregnancy, or any other legally-recognized protected basis prohibited by applicable law.*

**Jetzt bewerben**

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